Chapter 10

CART: Classification and Regression Trees

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The 1984 monograph, “CART: Classification and Regression Trees,” coauthored by Leo Breiman, Jerome Friedman, Richard Olshen, and Charles Stone (BFOS), represents a major milestone in the evolution of artificial intelligence, machine learning, nonparametric statistics, and data mining. The work is important for the comprehensiveness of its study of decision trees, the technical innovations it introduces, its sophisticated examples of tree-structured data analysis, and its authoritative treatment of large sample theory for trees. Since its publication the CART monograph has been cited some 3000 times according to the science and social science citation indexes; Google Scholar reports about 8,450 citations. CART citations can be found in almost any domain, with many appearing in fields such as credit risk, targeted marketing, financial markets modeling, electrical engineering, quality control, biology, chemistry, and clinical medical research. CART has also strongly influenced image compression

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CART: Classification and Regression Trees

via tree-structured vector quantization. This brief account is intended to introduce CART basics, touching on the major themes treated in the CART monograph, and to encourage readers to return to the rich original source for technical details, discussions revealing the thought processes of the authors, and examples of their analytical style.

10.1 Antecedents

CART was not the first decision tree to be introduced to machine learning, although it is the first to be described with analytical rigor and supported by sophisticated statistics and probability theory. CART explicitly traces its ancestry to the automatic interaction detection (AID) tree of Morgan and Sonquist (1963), an automated recursive method for exploring relationships in data intended to mimic the iterative drill-downs typical of practicing survey data analysts. AID was introduced as a potentially useful tool without any theoretical foundation. This 1960s-era work on trees was greeted with profound skepticism amidst evidence that AID could radically overfit the training data and encourage profoundly misleading conclusions (Einhorn, 1972; Doyle, 1973), especially in smaller samples. By 1973 well-read statisticians were convinced that trees were a dead end; the conventional wisdom held that trees were dangerous and unreliable tools particularly because of their lack of a theoretical foundation. Other researchers, however, were not yet prepared to abandon the tree line of thinking. The work of Cover and Hart (1967) on the large sample properties of nearest neighbor (NN) classifiers was instrumental in persuading Richard Olshen and Jerome Friedman that trees had sufficient theoretical merit to be worth pursuing. Olshen reasoned that if NN classifiers could reach the Cover and Hart bound on misclassification error, then a similar result should be derivable for a suitably constructed tree because the terminal nodes of trees could be viewed as dynamically constructed NN classifiers. Thus, the Cover and Hart NN research was the immediate stimulus that persuaded Olshen to investigate the asymptotic properties of trees. Coincidentally, Friedman’s algorithmic work on fast identification of nearest neighbors via trees (Friedman, Bentley, and Finkel, 1977) used a recursive partitioning mechanism that evolved into CART. One predecessor of CART appears in the 1975 Stanford Linear Accelerator Center (SLAC) discussion paper (Friedman, 1975), subsequently published in a shorter form by Friedman (1977). While Friedman was working out key elements of CART at SLAC, with Olshen conducting mathematical research in the same lab, similar independent research was under way in Los Angeles by Leo Breiman and Charles Stone (Breiman and Stone, 1978). The two separate strands of research (Friedman and Olshen at Stanford, Breiman and Stone in Los Angeles) were brought together in 1978 when the four CART authors formally began the process of merging their work and preparing to write the CART monograph.
10.2 Overview

The CART decision tree is a binary recursive partitioning procedure capable of processing continuous and nominal attributes as targets and predictors. Data are handled in their raw form; no binning is required or recommended. Beginning in the root node, the data are split into two children, and each of the children is in turn split into grandchildren. Trees are grown to a maximal size without the use of a stopping rule; essentially the tree-growing process stops when no further splits are possible due to lack of data. The maximal-sized tree is then pruned back to the root (essentially split by split) via the novel method of cost-complexity pruning. The next split to be pruned is the one contributing least to the overall performance of the tree on training data (and more than one split may be removed at a time). The CART mechanism is intended to produce not one tree, but a sequence of nested pruned trees, each of which is a candidate to be the optimal tree. The “right sized” or “honest” tree is identified by evaluating the predictive performance of every tree in the pruning sequence on independent test data. Unlike C4.5, CART does not use an internal (training-data-based) performance measure for tree selection. Instead, tree performance is always measured on independent test data (or via cross-validation) and tree selection proceeds only after test-data-based evaluation. If testing or cross-validation has not been performed, CART remains agnostic regarding which tree in the sequence is best. This is in sharp contrast to methods such as C4.5 or classical statistics that generate preferred models on the basis of training data measures.

The CART mechanism includes (optional) automatic class balancing and automatic missing value handling, and allows for cost-sensitive learning, dynamic feature construction, and probability tree estimation. The final reports include a novel attribute importance ranking. The CART authors also broke new ground in showing how cross-validation can be used to assess performance for every tree in the pruning sequence, given that trees in different cross-validation folds may not align on the number of terminal nodes. It is useful to keep in mind that although BFOS addressed all these topics in the 1970s, in some cases the BFOS treatment remains the state-of-the-art. The literature of the 1990s contains a number of articles that rediscover core insights first introduced in the 1984 CART monograph. Each of these major features is discussed separately below.

10.3 A Running Example

To help make the details of CART concrete we illustrate some of our points using an easy-to-understand real-world example. (The data have been altered to mask some of the original specifics.) In the early 1990s the author assisted a telecommunications company in understanding the market for mobile phones. Because the mobile phone
was a new technology at that time, we needed to identify the major drivers of adoption of this then-new technology and to identify demographics that might be related to price sensitivity. The data consisted of a household’s response (yes/no) to a market test offer of a mobile phone package; all prospects were offered an identical package of a handset and service features, with one exception that the pricing for the package was varied randomly according to an experimental design. The only choice open to the households was to accept or reject the offer.

A total of 830 households were approached and 126 of the households agreed to subscribe to the mobile phone service plan. One of our objectives was to learn as much as possible about the differences between subscribers and nonsubscribers. A set of summary statistics for select attributes appear in Table 10.1. HANDPRIC is the price quoted for the mobile handset, USEPRIC is the quoted per-minute charge, and the other attributes are provided with common names.

A CART classification tree was grown on these data to predict the RESPONSE attribute using all the other attributes as predictors. MARITAL and CITY are categorical (nominal) attributes. A decision tree is grown by recursively partitioning the training data using a splitting rule to identify the split to use at each node. Figure 10.1 illustrates this process beginning with the root node splitter at the top of the tree.

The root node at the top of the diagram contains all our training data, including 704 nonsubscribers (labeled with a 0) and 126 subscribers (labeled 1). Each of the 830 instances contains data on the 10 predictor attributes, although there are some missing values. CART begins by searching the data for the best splitter available, testing each predictor attribute-value pair for its goodness-of-split. In Figure 10.1 we see the results of this search: HANDPRIC has been determined to be the best splitter using a threshold of 130 to partition the data. All instances presented with a HANDPRIC less than or equal to 130 are sent to the left child node and all other instances are sent to the right. The resulting split yields two subsets of the data with substantially different

<table>
<thead>
<tr>
<th>Attribute</th>
<th>N</th>
<th>N Missing</th>
<th>% Missing</th>
<th>N Distinct</th>
<th>Mean</th>
<th>Min</th>
<th>Max</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGE</td>
<td>813</td>
<td>18</td>
<td>2.2</td>
<td>9</td>
<td>5.059</td>
<td>1</td>
<td>9</td>
</tr>
<tr>
<td>CITY</td>
<td>830</td>
<td>0</td>
<td>0</td>
<td>5</td>
<td>1.769</td>
<td>1</td>
<td>5</td>
</tr>
<tr>
<td>HANDPRIC</td>
<td>830</td>
<td>0</td>
<td>0</td>
<td>4</td>
<td>145.3</td>
<td>60</td>
<td>235</td>
</tr>
<tr>
<td>MARITAL</td>
<td>822</td>
<td>9</td>
<td>1.1</td>
<td>3</td>
<td>1.9015</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>PAGER</td>
<td>825</td>
<td>6</td>
<td>0.72</td>
<td>2</td>
<td>0.076364</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>RENTHOUS</td>
<td>830</td>
<td>0</td>
<td>0</td>
<td>3</td>
<td>1.7906</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>RESPONSE</td>
<td>830</td>
<td>0</td>
<td>0</td>
<td>2</td>
<td>0.1518</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>SEX</td>
<td>819</td>
<td>12</td>
<td>1.4</td>
<td>2</td>
<td>1.4432</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>TELEBILC</td>
<td>768</td>
<td>63</td>
<td>7.6</td>
<td>6</td>
<td>54.199</td>
<td>8</td>
<td>116</td>
</tr>
<tr>
<td>TRAVTIME</td>
<td>651</td>
<td>180</td>
<td>22</td>
<td>5</td>
<td>2.318</td>
<td>1</td>
<td>5</td>
</tr>
<tr>
<td>USEPRICE</td>
<td>830</td>
<td>0</td>
<td>0</td>
<td>4</td>
<td>11.151</td>
<td>10</td>
<td>30</td>
</tr>
</tbody>
</table>

MARITAL = Marital Status (Never Married, Married, Divorced/Widowed)
TRAVTIME = estimated commute time to major center of employment
AGE is recorded as an integer ranging from 1 to 9
response rates: 21.9% for those quoted lower prices and 9.9% for those quoted the higher prices. Clearly both the root node splitter and the magnitude of the difference between the two child nodes are plausible. Observe that the split always results in two nodes: CART uses only binary splitting.

To generate a complete tree CART simply repeats the splitting process just described in each of the two child nodes to produce grandchildren of the root. Grandchildren are split to obtain great-grandchildren and so on until further splitting is impossible due to a lack of data. In our example, this growing process results in a “maximal tree” consisting of 81 terminal nodes: nodes at the bottom of the tree that are not split further.

10.4 The Algorithm Briefly Stated

A complete statement of the CART algorithm, including all relevant technical details, is lengthy and complex; there are multiple splitting rules available for both classification and regression, separate handling of continuous and categorical splitters, special handling for categorical splitters with many levels, and provision for missing value handling. Following the tree-growing procedure there is another complex procedure for pruning the tree, and finally, there is tree selection. In Figure 10.2 a simplified algorithm for tree growing is sketched out. Formal statements of the algorithm are provided in the CART monograph. Here we offer an informal statement that is highly simplified.

Observe that this simplified algorithm sketch makes no reference to missing values, class assignments, or other core details of CART. The algorithm sketches a mechanism for growing the largest possible (maximal) tree.
BEGIN: Assign all training data to the root node
   Define the root node as a terminal node

SPLIT:
   New_splits=0
   FOR every terminal node in the tree:
      If the terminal node sample size is too small or all instances in the
      node belong to the same target class goto GETNEXT
      Find the attribute that best separates the node into two child nodes
      using an allowable splitting rule
      New_splits+1
   GETNEXT:
   NEXT

Figure 10.2  Simplified tree-growing algorithm sketch.

Having grown the tree, CART next generates the nested sequence of pruned sub-
trees. A simplified algorithm sketch for pruning follows that ignores priors and costs. This is different from the actual CART pruning algorithm and is included here for
the sake of brevity and ease of reading. The procedure begins by taking the largest
tree grown ($T_{\text{max}}$) and removing all splits, generating two terminal nodes that do not
improve the accuracy of the tree on training data. This is the starting point for CART
pruning. Pruning proceeds further by a natural notion of iteratively removing the
weakest links in the tree, the splits that contribute the least to performance of the tree
on test data. In the algorithm presented in Figure 10.3 the pruning action is restricted
to parents of two terminal nodes.

DEFINE: $r(t)$ - training data misclassification rate in node $t$
   $p(t)$ - fraction of the training data in node $t$
   $R(t)$ - $r(t) \cdot p(t)$
   $t_{\text{left}}$ - left child of node $t$
   $t_{\text{right}}$ - right child of node $t$
   $|T|$ - number of terminal nodes in tree $T$

BEGIN: $T_{\text{max}}$-largest tree grown
   Current_Tree=$T_{\text{max}}$
   For all parents $t$ of two terminal nodes
      Remove all splits for which $R(t)=R(t_{\text{left}}) + R(t_{\text{right}})$
   Current_Tree=$T_{\text{max}}$ after pruning

PRUNE: If $|\text{Current_tree}|=1$ then goto DONE
   For all parents $t$ of two terminal nodes
      Remove node(s) $t$ for which $R(t) - R(t_{\text{left}}) - R(t_{\text{right}})$
      is minimum
   Current_tree=Current_Tree after pruning

Figure 10.3  Simplified pruning algorithm.
10.5 Splitting Rules

CART splitting rules are always couched in the form

An instance goes left if CONDITION, and goes right otherwise

where the CONDITION is expressed as “attribute $X_i \leq C$” for continuous attributes. For categorical or nominal attributes the CONDITION is expressed as membership in a list of values. For example, a split on a variable like CITY might be expressed as

An instance goes left if CITY is in {Chicago, Detroit, Nashville} and goes right otherwise

The splitter and the split point are both found automatically by CART with the optimal split selected via one of the splitting rules defined below. Observe that because CART works with unbinned data the optimal splits are always invariant with respect to order-preserving transforms of the attributes (such as log, square root, power transforms, and so on). The CART authors argue that binary splits are to be preferred to multiway splits because (1) they fragment the data more slowly than multiway splits and (2) repeated splits on the same attribute are allowed and, if selected, will eventually generate as many partitions for an attribute as required. Any loss of ease in reading the tree is expected to be offset by improved predictive performance.

The CART authors discuss examples using four splitting rules for classification trees (Gini, twoing, ordered twoing, symmetric gini), but the monograph focuses most of its discussion on the Gini, which is similar to the better known entropy (information-gain) criterion. For a binary (0/1) target the “Gini measure of impurity” of a node $t$ is

$$G(t) = 1 - p(t)^2 - (1 - p(t))^2$$

where $p(t)$ is the (possibly weighted) relative frequency of class 1 in the node. Specifying $G(t) = -p(t) \ln p(t) - (1 - p(t)) \ln(1 - p(t))$ instead yields the entropy rule. The improvement (gain) generated by a split of the parent node $P$ into left and right children $L$ and $R$ is

$$I(P) = G(P) - qG(L) - (1 - q)G(R)$$
Here, $q$ is the (possibly weighted) fraction of instances going left. The CART authors favored the Gini over entropy because it can be computed more rapidly, can be readily extended to include symmetrized costs (see below), and is less likely to generate “end cut” splits—splits with one very small (and relatively pure) child and another much larger child. (Later versions of CART have added entropy as an optional splitting rule.) The twoing rule is based on a direct comparison of the target attribute distribution in two child nodes:

$$I(\text{split}) = \left\{ 0.25(q(1-q))^u \sum_k |p_L(k) - p_R(k)| \right\}^2$$

where $k$ indexes the target classes, $p_L()$ and $p_R()$ are the probability distributions of the target in the left and right child nodes, respectively. (This splitter is a modified version of Messenger and Mandell, 1972.) The twoing “improvement” measures the difference between the left and right child probability vectors, and the leading $[0.25(q(1-q))]$ term, which has its maximum value at $q = .5$, implicitly penalizes splits that generate unequal left and right node sizes. The power term $u$ is user-controllable, allowing a continuum of increasingly heavy penalties on unequal splits; setting $u = 10$, for example, is similar to enforcing all splits at the median value of the split attribute. In our practical experience the twoing criterion is a superior performer on multiclass targets as well as on inherently difficult-to-predict (e.g., noisy) binary targets. BFOS also introduce a variant of the twoing split criterion that treats the classes of the target as ordered. Called the ordered twoing splitting rule, it is a classification rule with characteristics of a regression rule as it attempts to separate low-ranked from high-ranked target classes at each split.

For regression (continuous targets), CART offers a choice of least squares (LS, sum of squared prediction errors) and least absolute deviation (LAD, sum of absolute prediction errors) criteria as the basis for measuring the improvement of a split. As with classification trees the best split yields the largest improvement. Three other splitting rules for cost-sensitive learning and probability trees are discussed separately below.

In our mobile phone example the Gini measure of impurity in the root node is $1 - (.84819)^2 - (.15181)^2$; calculating the Gini for each child and then subtracting their sample share weighted average from the parent Gini yields an improvement score of .00703 (results may vary slightly depending on the precision used for the calculations and the inputs). CART produces a table listing the best split available using each of the other attributes available. (We show the five top competitors and their improvement scores in Table 10.2.)

<table>
<thead>
<tr>
<th>Competitor</th>
<th>Split</th>
<th>Improvement</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 TELEBILC</td>
<td>50</td>
<td>0.006883</td>
</tr>
<tr>
<td>2 USEPRICE</td>
<td>9.85</td>
<td>0.005961</td>
</tr>
<tr>
<td>3 CITY</td>
<td>1.4,5</td>
<td>0.002259</td>
</tr>
<tr>
<td>4 TRAVTIME</td>
<td>3.5</td>
<td>0.001114</td>
</tr>
<tr>
<td>5 AGE</td>
<td>7.5</td>
<td>0.000948</td>
</tr>
</tbody>
</table>

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10.6 Prior Probabilities and Class Balancing

Balancing classes in machine learning is a major issue for practitioners as many data mining methods do not perform well when the training data are highly unbalanced. For example, for most prime lenders, default rates are generally below 5% of all accounts, in credit card transactions fraud is normally well below 1%, and in Internet advertising “click through” rates occur typically for far fewer than 1% of all ads displayed (impressions). Many practitioners routinely confine themselves to training data sets in which the target classes have been sampled to yield approximately equal sample sizes. Clearly, if the class of interest is quite small such sample balancing could leave the analyst with very small overall training samples. For example, in an insurance fraud study the company identified about 70 cases of documented claims fraud. Confining the analysis to a balanced sample would limit the analyst to a total sample of just 140 instances (70 fraud, 70 not fraud).

It is interesting to note that the CART authors addressed this issue explicitly in 1984 and devised a way to free the modeler from any concerns regarding sample balance. Regardless of how extremely unbalanced the training data may be, CART will automatically adjust to the imbalance, requiring no action, preparation, sampling, or weighting by the modeler. The data can be modeled as they are found without any preprocessing.

To provide this flexibility CART makes use of a “priors” mechanism. Priors are akin to target class weights but they are invisible in that they do not affect any counts reported by CART in the tree. Instead, priors are embedded in the calculations undertaken to determine the goodness of splits. In its default classification mode CART always calculates class frequencies in any node relative to the class frequencies in the root. This is equivalent to automatically reweighting the data to balance the classes, and ensures that the tree selected as optimal minimizes balanced class error. The reweighting is implicit in the calculation of all probabilities and improvements and requires no user intervention; the reported sample counts in each node thus reflect the unweighted data. For a binary (0/1) target any node is classified as class 1 if, and only if,

\[
\frac{N_1(node)}{N_1(root)} > \frac{N_0(node)}{N_0(root)}
\]

Observe that this ensures that each class is assigned a working probability of 1/K in the root node when there are K target classes, regardless of the actual distribution of the classes in the data. This default mode is referred to as “priors equal” in the monograph. It has allowed CART users to work readily with any unbalanced data, requiring no special data preparation to achieve class rebalancing or the introduction of manually constructed weights. To work effectively with unbalanced data it is sufficient to run CART using its default settings. Implicit reweighting can be turned off by selecting the “priors data” option. The modeler can also elect to specify an arbitrary set of priors to reflect costs, or potential differences between training data and future data target class distributions.
We used the “priors equal” settings to generate a CART tree for the mobile phone data to better adapt to the relatively low probability of response and obtained the tree schematic shown in Figure 10.4.

By convention, splits on continuous variables send instances with larger values of the splitter to the right, and splits on nominal variables are defined by the lists of values going left or right. In the diagram the terminal nodes are color coded to reflect the relative probability of response. A red node is above average in response probability and a blue node is below average. Although this schematic displays only a small fraction of the detailed reports available it is sufficient to tell this fascinating story: Even though they are quoted a high price for the new technology, households with higher landline telephone bills who use a pager (beeper) service are more likely to subscribe to the new service. The schematic also reveals how CART can reuse an

Figure 10.4  Red Terminal Node = Above Average Response. Instances with a value of the splitter greater than a threshold move to the right.

Note: The priors settings are unlike weights in that they do not affect the reported counts in a node or the reported fractions of the sample in each target class. Priors do affect the class any node is assigned to as well as the selection of the splitters in the tree-growing process.

(Being able to rely on priors does not mean that the analyst should ignore the topic of sampling at different rates from different target classes; rather, it gives the analyst a broad range of flexibility regarding when and how to sample.)
attribute multiple times. Again, looking at the right side of the tree, and considering households with larger landline telephone bills but without a pager service, we see that the HANDPRIC attribute reappears, informing us that this customer segment is willing to pay a somewhat higher price but will resist the highest prices. (The second split on HANDPRIC is at 200.)

10.7 Missing Value Handling

Missing values appear frequently in the real world, especially in business-related databases, and the need to deal with them is a vexing challenge for all modelers. One of the major contributions of CART was to include a fully automated and effective mechanism for handling missing values. Decision trees require a missing value-handling mechanism at three levels: (a) during splitter evaluation, (b) when moving the training data through a node, and (c) when moving test data through a node for final class assignment. (See Quinlan, 1989 for a clear discussion of these points.) Regarding (a), the first version of CART evaluated each splitter strictly on its performance on the subset of data for which the splitter is not missing. Later versions of CART offer a family of penalties that reduce the improvement measure to reflect the degree of missingness. (For example, if a variable is missing in 20% of the records in a node then its improvement score for that node might be reduced by 20%, or alternatively by half of 20%, and so on.) For (b) and (c), the CART mechanism discovers “surrogate” or substitute splitters for every node of the tree, whether missing values occur in the training data or not. The surrogates are thus available, should a tree trained on complete data be applied to new data that includes missing values. This is in sharp contrast to machines that cannot tolerate missing values in the training data or that can only learn about missing value handling from training data that include missing values. Friedman (1975) suggests moving instances with missing splitter attributes into both left and right child nodes and making a final class assignment by taking a weighted average of all nodes in which an instance appears. Quinlan opts for a variant of Friedman’s approach in his study of alternative missing value-handling methods. Our own assessments of the effectiveness of CART surrogate performance in the presence of missing data are decidedly favorable, while Quinlan remains agnostic on the basis of the approximate surrogates he implements for test purposes (Quinlan). In Friedman, Kohavi, and Yun (1996), Friedman notes that 50% of the CART code was devoted to missing value handling; it is thus unlikely that Quinlan’s experimental version replicated the CART surrogate mechanism.

In CART the missing value handling mechanism is fully automatic and locally adaptive at every node. At each node in the tree the chosen splitter induces a binary partition of the data (e.g., \(X_1 < c_1\) and \(X_1 > c_1\)). A surrogate splitter is a single attribute \(Z\) that can predict this partition where the surrogate itself is in the form of a binary splitter (e.g., \(Z < d\) and \(Z > d\)). In other words, every splitter becomes a new target which is to be predicted with a single split binary tree. Surrogates are
TABLE 10.3  Surrogate Splitter Report Main
Splitter TELEBILC Improvement = 0.023722

<table>
<thead>
<tr>
<th>Surrogate</th>
<th>Split</th>
<th>Association</th>
<th>Improvement</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 MARITAL</td>
<td></td>
<td>1</td>
<td>0.14</td>
</tr>
<tr>
<td>2 TRAVTIME</td>
<td>2.5</td>
<td>0.11</td>
<td>0.006068</td>
</tr>
<tr>
<td>3 AGE</td>
<td>3.5</td>
<td>0.09</td>
<td>0.000412</td>
</tr>
<tr>
<td>4 CITY</td>
<td>2,3,5</td>
<td>0.07</td>
<td>0.004229</td>
</tr>
</tbody>
</table>

ranked by an association score that measures the advantage of the surrogate over the default rule, predicting that all cases go to the larger child node (after adjustments for priors). To qualify as a surrogate, the variable must outperform this default rule (and thus it may not always be possible to find surrogates). When a missing value is encountered in a CART tree the instance is moved to the left or the right according to the top-ranked surrogate. If this surrogate is also missing then the second-ranked surrogate is used instead (and so on). If all surrogates are missing the default rule assigns the instance to the larger child node (after adjusting for priors). Ties are broken by moving an instance to the left.

Returning to the mobile phone example, consider the right child of the root node, which is split on TELEBILC, the landline telephone bill. If the telephone bill data are unavailable (e.g., the household is a new one and has limited history with the company), CART searches for the attributes that can best predict whether the instance belongs to the left or the right side of the split.

In this case (Table 10.3) we see that of all the attributes available the best predictor of whether the landline telephone is high (greater than 50) is marital status (never-married people spend less), followed by the travel time to work, age, and, finally, city of residence. Surrogates can also be seen as akin to synonyms in that they help to interpret a splitter. Here we see that those with lower telephone bills tend to be never married, live closer to the city center, be younger, and be concentrated in three of the five cities studied.

10.8 Attribute Importance

The importance of an attribute is based on the sum of the improvements in all nodes in which the attribute appears as a splitter (weighted by the fraction of the training data in each node split). Surrogates are also included in the importance calculations, which means that even a variable that never splits a node may be assigned a large importance score. This allows the variable importance rankings to reveal variable masking and nonlinear correlation among the attributes. Importance scores may optionally be confined to splitters; comparing the splitters-only and the full (splitters and surrogates) importance rankings is a useful diagnostic.
Observe that the attributes MARITAL, RENTHOUS, TRAVTIME, and SEX in Table 10.4 do not appear as splitters but still appear to have a role in the tree. These attributes have nonzero importance strictly because they appear as surrogates to the other splitting variables. CART will also report importance scores ignoring the surrogates on request. That version of the attribute importance ranking for the same tree is shown in Table 10.5.

### 10.9 Dynamic Feature Construction

Friedman (1975) discusses the automatic construction of new features within each node and, for the binary target, suggests adding the single feature

\[ x \times w \]

where \( x \) is the subset of continuous predictor attributes vector and \( w \) is a scaled difference of means vector across the two classes (the direction of the Fisher linear discriminant). This is similar to running a logistic regression on all continuous attributes...
in the node and using the estimated logit as a predictor. In the CART monograph, the authors discuss the automatic construction of linear combinations that include feature selection; this capability has been available from the first release of the CART software. BFOS also present a method for constructing Boolean combinations of splitters within each node, a capability that has not been included in the released software. While there are situations in which linear combination splitters are the best way to uncover structure in data (see Olshen’s work in Huang et al., 2004), for the most part we have found that such splitters increase the risk of overfitting due to the large amount of learning they represent in each node, thus leading to inferior models.

### 10.10 Cost-Sensitive Learning

Costs are central to statistical decision theory but cost-sensitive learning received only modest attention before Domingos (1999). Since then, several conferences have been devoted exclusively to this topic and a large number of research papers have appeared in the subsequent scientific literature. It is therefore useful to note that the CART monograph introduced two strategies for cost-sensitive learning and the entire mathematical machinery describing CART is cast in terms of the costs of misclassification. The cost of misclassifying an instance of class \( i \) as class \( j \) is \( C(i, j) \) and is assumed to be equal to 1 unless specified otherwise; \( C(i, i) = 0 \) for all \( i \). The complete set of costs is represented in the matrix \( C \) containing a row and a column for each target class. Any classification tree can have a total cost computed for its terminal node assignments by summing costs over all misclassifications. The issue in cost-sensitive learning is to induce a tree that takes the costs into account during its growing and pruning phases.

The first and most straightforward method for handling costs makes use of weighting: Instances belonging to classes that are costly to misclassify are weighted upward, with a common weight applying to all instances of a given class, a method recently rediscovered by Ting (2002). As implemented in CART, weighting is accomplished transparently so that all node counts are reported in their raw unweighted form. For multiclass problems BFOS suggested that the entries in the misclassification cost matrix be summed across each row to obtain relative class weights that approximately reflect costs. This technique ignores the detail within the matrix but has now been widely adopted due to its simplicity. For the Gini splitting rule, the CART authors show that it is possible to embed the entire cost matrix into the splitting rule, but only after it has been symmetrized. The “symGini” splitting rule generates trees sensitive to the difference in costs \( C(i, j) \) and \( C(i, k) \), and is most useful when the symmetrized cost matrix is an acceptable representation of the decision maker’s problem. By contrast, the instance weighting approach assigns a single cost to all misclassifications of objects of class \( i \). BFOS observe that pruning the tree using the full cost matrix is essential to successful cost-sensitive learning.

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10.11 Stopping Rules, Pruning, Tree Sequences, and Tree Selection

The earliest work on decision trees did not allow for pruning. Instead, trees were grown until they encountered some stopping condition and the resulting tree was considered final. In the CART monograph the authors argued that no rule intended to stop tree growth can guarantee that it will not miss important data structure (e.g., consider the two-dimensional XOR problem). They therefore elected to grow trees without stopping. The resulting overly large tree provides the raw material from which a final optimal model is extracted.

The pruning mechanism is based strictly on the training data and begins with a cost-complexity measure defined as

$$R_a(T) = R(T) + a|T|$$

where $R(T)$ is the training sample cost of the tree, $|T|$ is the number of terminal nodes in the tree and $a$ is a penalty imposed on each node. If $a = 0$, then the minimum cost-complexity tree is clearly the largest possible. If $a$ is allowed to progressively increase, the minimum cost-complexity tree will become smaller because the splits at the bottom of the tree that reduce $R(T)$ the least will be cut away. The parameter $a$ is progressively increased in small steps from 0 to a value sufficient to prune away all splits. BFOS prove that any tree of size $Q$ extracted in this way will exhibit a cost $R(Q)$ that is minimum within the class of all trees with $Q$ terminal nodes. This is practically important because it radically reduces the number of trees that must be tested in the search for the optimal tree. Suppose a maximal tree has $|T|$ terminal nodes. Pruning involves removing the split generating two terminal nodes and absorbing the two children into their parent, thereby replacing the two terminal nodes with one. The number of possible subtrees extractable from the maximal tree by such pruning will depend on the specific topology of the tree in question but will sometimes be greater than $0.5|T|!$ But given cost-complexity pruning we need to examine a much smaller number of trees. In our example we grew a tree with 81 terminal nodes and cost-complexity pruning extracts a sequence of 28 subtrees, but if we had to look at all possible subtrees we might have to examine on the order of $25! = 15,511,210,043,330,985,984,000,000$ trees.

The optimal tree is defined as that tree in the pruned sequence that achieves minimum cost on test data. Because test misclassification cost measurement is subject to sampling error, uncertainty always remains regarding which tree in the pruning sequence is optimal. Indeed, an interesting characteristic of the error curve (misclassification error rate as a function of tree size) is that it is often flat around its minimum for large training data sets. BFOS recommend selecting the “1 SE” tree that is the smallest tree with an estimated cost within 1 standard error of the minimum cost (or “0 SE”) tree. Their argument for the 1 SE rule is that in simulation studies it yields a stable tree size across replications whereas the 0 SE tree size can vary substantially across replications.
Figure 10.5 shows a CART tree along with highlighting of the split that is to be removed next via cost-complexity pruning.

Table 10.6 contains one row for every pruned subtree obtained starting with the maximal 81-terminal-node tree grown. The pruning sequence continues all the way back to the root because we must allow for the possibility that our tree will demonstrate no predictive power on test data. The best performing subtree on test data is the SE 0 tree with 40 nodes, and the smallest tree within a standard error of the SE 0 tree is the SE 1 tree (with 35 terminal nodes). For simplicity we displayed details of the suboptimal 10-terminal-node tree in the earlier discussion.

10.12 Probability Trees

Probability trees have been recently discussed in a series of insightful articles elucidating their properties and seeking to improve their performance (see Provost and Domingos, 2000). The CART monograph includes what appears to be the first detailed discussion of probability trees and the CART software offers a dedicated splitting rule for the growing of “class probability trees.” A key difference between classification trees and probability trees is that the latter want to keep splits that generate two terminal node children assigned to the same class as their parent whereas the former will not. (Such a split accomplishes nothing so far as classification accuracy is concerned.) A probability tree will also be pruned differently from its counterpart classification tree. Therefore, building both a classification and a probability tree on the same data in CART will yield two trees whose final structure can be somewhat different (although the differences are usually modest). The primary drawback of probability trees is that the probability estimates based on training data in the terminal nodes tend to be biased (e.g., toward 0 or 1 in the case of the binary target) with the bias increasing with the depth of the node. In the recent ML literature the use of the Laplace adjustment has been recommended to reduce this bias (Provost and Domingos, 2002). The CART monograph offers a somewhat more complex method to adjust the terminal node
TABLE 10.6 Complete Tree Sequence for CART Model: All Nested Subtrees Reported

<table>
<thead>
<tr>
<th>Tree</th>
<th>Nodes</th>
<th>Test Cost</th>
<th>Train Cost</th>
<th>Complexity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>81</td>
<td>0.635461</td>
<td>+/- 0.046451</td>
<td>0.197939</td>
</tr>
<tr>
<td>2</td>
<td>78</td>
<td>0.646239</td>
<td>+/- 0.046608</td>
<td>0.200442</td>
</tr>
<tr>
<td>3</td>
<td>71</td>
<td>0.640309</td>
<td>+/- 0.046406</td>
<td>0.210385</td>
</tr>
<tr>
<td>4</td>
<td>67</td>
<td>0.638889</td>
<td>+/- 0.046395</td>
<td>0.217487</td>
</tr>
<tr>
<td>5</td>
<td>66</td>
<td>0.632373</td>
<td>+/- 0.046249</td>
<td>0.219494</td>
</tr>
<tr>
<td>6</td>
<td>61</td>
<td>0.635214</td>
<td>+/- 0.046271</td>
<td>0.23194</td>
</tr>
<tr>
<td>7</td>
<td>57</td>
<td>0.643151</td>
<td>+/- 0.046427</td>
<td>0.242131</td>
</tr>
<tr>
<td>8</td>
<td>50</td>
<td>0.639475</td>
<td>+/- 0.046303</td>
<td>0.262017</td>
</tr>
<tr>
<td>9</td>
<td>42</td>
<td>0.592442</td>
<td>+/- 0.044947</td>
<td>0.289254</td>
</tr>
<tr>
<td>10</td>
<td>40</td>
<td>0.584506</td>
<td>+/- 0.044696</td>
<td>0.296356</td>
</tr>
<tr>
<td>11</td>
<td>35</td>
<td>0.611156</td>
<td>+/- 0.04532</td>
<td>0.317663</td>
</tr>
<tr>
<td>12</td>
<td>32</td>
<td>0.633049</td>
<td>+/- 0.045407</td>
<td>0.331868</td>
</tr>
<tr>
<td>13</td>
<td>31</td>
<td>0.635891</td>
<td>+/- 0.045425</td>
<td>0.336963</td>
</tr>
<tr>
<td>14</td>
<td>30</td>
<td>0.638731</td>
<td>+/- 0.045442</td>
<td>0.342307</td>
</tr>
<tr>
<td>15</td>
<td>29</td>
<td>0.674738</td>
<td>+/- 0.046296</td>
<td>0.347989</td>
</tr>
<tr>
<td>16</td>
<td>25</td>
<td>0.677918</td>
<td>+/- 0.045841</td>
<td>0.374143</td>
</tr>
<tr>
<td>17</td>
<td>24</td>
<td>0.659204</td>
<td>+/- 0.045366</td>
<td>0.381245</td>
</tr>
<tr>
<td>18</td>
<td>17</td>
<td>0.648764</td>
<td>+/- 0.044401</td>
<td>0.431548</td>
</tr>
<tr>
<td>19</td>
<td>16</td>
<td>0.692798</td>
<td>+/- 0.044574</td>
<td>0.442911</td>
</tr>
<tr>
<td>20</td>
<td>15</td>
<td>0.725477</td>
<td>+/- 0.04585</td>
<td>0.455695</td>
</tr>
<tr>
<td>21</td>
<td>13</td>
<td>0.756539</td>
<td>+/- 0.046819</td>
<td>0.486269</td>
</tr>
<tr>
<td>22</td>
<td>10</td>
<td>0.785534</td>
<td>+/- 0.046752</td>
<td>0.53975</td>
</tr>
<tr>
<td>23</td>
<td>9</td>
<td>0.784542</td>
<td>+/- 0.045015</td>
<td>0.563898</td>
</tr>
<tr>
<td>24</td>
<td>7</td>
<td>0.784542</td>
<td>+/- 0.045015</td>
<td>0.620536</td>
</tr>
<tr>
<td>25</td>
<td>6</td>
<td>0.784542</td>
<td>+/- 0.045015</td>
<td>0.650253</td>
</tr>
<tr>
<td>26</td>
<td>4</td>
<td>0.784542</td>
<td>+/- 0.045015</td>
<td>0.71043</td>
</tr>
<tr>
<td>27</td>
<td>2</td>
<td>0.907265</td>
<td>+/- 0.047939</td>
<td>0.771329</td>
</tr>
<tr>
<td>28</td>
<td>1</td>
<td>1</td>
<td>+/- 0</td>
<td>1</td>
</tr>
</tbody>
</table>

estimates that has rarely been discussed in the literature. Dubbed the “Breiman adjustment,” it adjusts the estimated misclassification rate \( r \times (t) \) of any terminal node upward by

\[
r \times (t) = r(t) + e/(q(t) + S)
\]

where \( r(t) \) is the training sample estimate within the node, \( q(t) \) is the fraction of the training sample in the node, and \( S \) and \( e \) are parameters that are solved for as a function of the difference between the train and test error rates for a given tree. In contrast to the Laplace method, the Breiman adjustment does not depend on the raw predicted probability in the node and the adjustment can be very small if the test data show that the tree is not overfit. Bloch, Olshen, and Walker (2002) discuss this topic in detail and report very good performance for the Breiman adjustment in a series of empirical experiments.
10.13 Theoretical Foundations

The earliest work on decision trees was entirely atheoretical. Trees were proposed as methods that appeared to be useful and conclusions regarding their properties were based on observing tree performance on empirical examples. While this approach remains popular in machine learning, the recent tendency in the discipline has been to reach for stronger theoretical foundations. The CART monograph tackles theory with sophistication, offering important technical insights and proofs for key results. For example, the authors derive the expected misclassification rate for the maximal (largest possible) tree, showing that it is bounded from above by twice the Bayes rate. The authors also discuss the bias variance trade-off in trees and show how the bias is affected by the number of attributes. Based largely on the prior work of CART coauthors Richard Olshen and Charles Stone, the final three chapters of the monograph relate CART to theoretical work on nearest neighbors and show that as the sample size tends to infinity the following hold: (1) the estimates of the regression function converge to the true function and (2) the risks of the terminal nodes converge to the risks of the corresponding Bayes rules. In other words, speaking informally, with large enough samples the CART tree will converge to the true function relating the target to its predictors and achieve the smallest cost possible (the Bayes rate). Practically speaking, such results may only be realized with sample sizes far larger than in common use today.

10.14 Post-CART Related Research

Research in decision trees has continued energetically since the 1984 publication of the CART monograph, as shown in part by the several thousand citations to the monograph found in the scientific literature. For the sake of brevity we confine ourselves here to selected research conducted by the four CART coauthors themselves after 1984. In 1985 Breiman and Friedman offered ACE (alternating conditional expectations), a purely data-based driven methodology for suggesting variable transformations in regression; this work strongly influenced Hastie and Tibshirani’s generalized additive models (GAM, 1986). Stone (1985) developed a rigorous theory for the style of nonparametric additive regression proposed with ACE. This was soon followed by Friedman’s recursive partitioning approach to spline regression (multivariate adaptive regression splines, MARS). The first version of the MARS program in our archives is labeled Version 2.5 and dated October 1989; the first published paper appeared as a lead article with discussion in the Annals of Statistics in 1991. The MARS algorithm leans heavily on ideas developed in the CART monograph but produces models...
that are readily recognized as regressions on recursively partitioned (and selected) predictors. Stone, with collaborators, extended the spline regression approach to hazard modeling (Kooperberg, Stone, and Truong, 1995) and polychotomous regression (1997).

Breiman was active in searching for ways to improve the accuracy, scope of applicability, and compute speed of the CART tree. In 1992 Breiman was the first to introduce the multivariate decision tree (vector dependent variable) in software but did not write any papers on the topic. In 1995, Spector and Breiman implemented a strategy for parallelizing CART across a network of computers using the C-Linda parallel programming environment. In this study the authors observed that the gains from parallelization were primarily achieved for larger data sets using only a few of the available processors. By 1994 Breiman had hit upon “bootstrap aggregation”: creating predictive ensembles by growing a large number of CART trees on bootstrap samples drawn from a fixed training data set. In 1998 Breiman applied the idea of ensembles to online learning and the development of classifiers for very large databases. He then extended the notion of randomly sampling rows in the training data to random sampling columns in each node of the tree to arrive at the idea of the random forest. Breiman devoted the last years of his life to extending random forests with his coauthor Adele Cutler, introducing new methods for missing value imputation, outlier detection, cluster discovery, and innovative ways to visualize data using random forests outputs in a series of papers and Web postings from 2000 to 2004.

Richard Olshen has focused primarily on biomedical applications of decision trees. He developed the first tree-based approach to survival analysis (Gordon and Olshen, 1984), contributed to research on image compression (Cosman et al., 1993), and has recently introduced new linear combination splitters for the analysis of very high dimensional data (the genetics of complex disease).

Friedman introduced stochastic gradient boosting in several papers beginning in 1999 (commercialized as TreeNet software) which appears to be a substantial advance over conventional boosting. Friedman’s approach combines the generation of very small trees, random sampling from the training data at every training cycle, slow learning via very small model updates at each training cycle, selective rejection of training data based on model residuals, and allowing for a variety of objective functions, to arrive at a system that has performed remarkably well in a range of real-world applications. Friedman followed this work with a technique for compressing tree ensembles into models containing considerably fewer trees using novel methods for regularized regression. Friedman showed that postprocessing of tree ensembles to compress them may actually improve their performance on holdout data. Taking this line of research one step further, Friedman then introduced methods for reexpressing tree ensemble models as collections of “rules” that can also radically compress the models and sometimes improve their predictive accuracy.

Further pointers to the literature, including a library of applications of CART, can be found at the Salford Systems Web site: http://www.salford-systems.com.
10.15 Software Availability

CART software is available from Salford Systems, at http://www.salford-systems.com; no-cost evaluation versions may be downloaded on request. Executables for Windows operating systems as well as Linux and UNIX may be obtained in both 32-bit and 64-bit versions. Academic licenses for professors automatically grant no-cost licenses to their registered students. CART source code, written by Jerome Friedman, has remained a trade secret and is available only in compiled binaries from Salford Systems. While popular open-source systems (and other commercial proprietary systems) offer decision trees inspired by the work of Breiman, Friedman, Olshen, and Stone, these systems generate trees that are demonstrably different from those of true CART when applied to real-world complex data sets. CART has been used by Salford Systems to win a number of international data mining competitions; details are available on the company’s Web site.

10.16 Exercises

1. (a) To the decision tree novice the most important variable in a CART tree should be the root node splitter, yet it is not uncommon to see a different variable listed as most important in the CART summary output. How can this be? (b) If you run a CART model for the purpose of ranking the predictor variables in your data set and then you rerun the model excluding all the 0-importance variables, will you get the same tree in the second run? (c) What if you rerun the tree keeping as predictors only variables that appeared as splitters in the first run? Are there conditions that would guarantee that you obtain the same tree?

2. Every internal node in a CART tree contains a primary splitter, competitor splits, and surrogate splits. In some trees the same variable will appear as both a competitor and a surrogate but using different split points. For example, as a competitor the variable might split the node with \( x_j < c \), while as a surrogate the variable might split the node as \( x_j <= d \). Explain why this might occur.

3. Among its six different splitting rules CART offers the Gini and twoing splitting rules for growing a tree. Explain why an analyst might prefer the results of the twoing rule even if it yielded a lower accuracy.

4. For a binary target if two CART trees are grown on the same data, the first using the Gini splitting rule and the second using the class probability rule, which one is likely to contain more nodes? Will the two trees exhibit the same accuracy? Will the smaller tree be contained within the larger one? Explain the differences between the two trees.

5. Suppose you have a data set for a binary target coded 0/1 in which 80% of the records have a target value of 0 and you grow a CART tree using the default
PRIORS EQUAL setting. How will the results change if you rerun the model using a WEIGHT variable $w$ with $w = 1$ when the target is 0 and $w = 4$ when the target is 1?

6. When growing CART trees on larger data sets containing tens of thousands of records or more, one often finds that tree accuracy declines only slightly as the tree is grown much larger than its optimal size. In other words, on large data sets a too-large CART tree appears to overfit only slightly. Why is this the case?

7. A CART model is not just a single tree but a collection of nested trees, each of which has its own performance characteristics (accuracy, area under the ROC curve). Why do the CART authors suggest that the best tree is not necessarily the most accurate tree but could well be the smallest tree in the tree sequence within some tolerance interval of the most accurate tree? How is the tolerance interval calculated?

8. For cost-sensitive learning, when different mistakes are associated with different costs, the CART authors adjust the priors to reflect costs, which is essentially a form of reweighting the data. When do adjusted priors perfectly reflect costs and when do they only approximate the costs? How does the symmetric gini splitting rule help to reflect costs of misclassification?

9. The CART authors decided on a grow-then-prune strategy for the selection of an optimal decision tree rather than following an apparently simpler stopping rule method. Explain how XOR-type problems can be used to defeat any stopping rule based on a goodness of split criterion for one or more splits.

10. If a training data set is complete (contains no missing values in any predictor), how can a CART tree grown on such data guarantee that it can handle missing values encountered in future data?

References


References


